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Tender Document FOR

Supply of

SI.No.	Description	Quantity
1.	AERIAL WORK PLATFORM/INDUSTRIAL WORK PLATFORM Height (Working):-9met±0.5 Height (platform)-7.5met±0.5	1 No.
2.	AERIAL WORK PLATFORM/INDUSTRIAL WORK PLATFORM Height (Working):-8met±0.5 Height (platform)-6met±0.25	1 No.

Tender Enquiry No:AO/2242/3-3(4)/11-12/Aerial Work Platform

Issue of Tender document: 30 Nov. 2011 at 900 hours

Last Date of Submission of Tender: 03 Jan. 2012 at 1400 hours

This document has 11 pages including this cover page

Tender Notice

The ARIES invites sealed offers from established Aerial Platform suppliers for supply of **Aerial Work Platform/Industrial Work Platform** at ARIES as per details given in the tender document. Tender document can be downloaded from ARIES, Nainital website <http://www.aries.res.in>.

Date of commencement of issue of Tender document

From Website	: 30 Nov.2011 at 900 hours
Last date for submission of Tender	: 03 Jan.2012 up to 1400 hours
Opening of Technical bid	: 03 Jan.2012 at 1530 hours
Opening of Financial bid	: 10 Jan. 2012 at 1530 hours

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Eligibility Criteria:

1. Vendor should have reputed background and should be established in aerial platform equipments business in India for at least ten years.
2. The vendor must quote specific model of equipment & add relevant information in the form of brochures, leaflets, manuals etc. to support our technical specifications.
3. Minimum one year comprehensive on site warranty should be offered by authorized vendor only in original letter head.
4. Vendor must comply with all the above mentioned criteria. Non-compliance of any of the criteria will entail rejection of the offer summarily. Photocopies of relevant documents / certificates should be submitted as proof in support of the claims made. ARIES reserves the right to verify / evaluate the claims made by the vendor independently.
5. Tender document can be downloaded from ARIES website <http://www.aries.res.in> and submit along with the Non-Refundable Tender Fee Rs.200+VAT(13.5%) in form of Demand Draft in favour of Director ARIES, Payable at Nainital.
6. All Tender should be accompanied by a bid-security of Rs. 30,000/= (Rs thirty thousand only) in the form of a Demand Draft in favour of Director, ARIES, payable at Nainital.

TERMS AND CONDITIONS

Scope of Work

ARIES proposes to purchase the two Aerial Work platforms Equipment complete with:

- a) Standard platform.
- b) Machine light weight(less than 600 kg)
- c) Weight lifting capacity not less than 150 kg
- d) 220 V/50-60 Hz power source
- e) Test certificates of the components as well as the whole unit.
- f) Safety indicator Device.
- g) Manual Valve(in case of failure of electricity/battery)

With capability to access the desired position with the specified load given in the Annexure – B. The successful vendor will take total responsibility for supply of all items with the machine/equipment. In either case service level agreement will be signed with the supplier.

Terms of execution of work

The vendor shall deliver the equipment at the ARIES site within 6 weeks from the date of receiving the intimation from the ARIES, failing which the ARIES reserves its right to levy liquidated damages as prescribed hereunder.

Two Part Offer

The offer will be in two parts; Technical & Commercial. Both the parts must be submitted at the same time but **in separate sealed covers**, giving full particulars, addressed to the ARIES and duly super-scribed "**Technical bid for Aerial Platform & its Accessories**" and "**Commercial bid for Aerial Platform & its Accessories**".

Bid Security

Bid security of Rs. 30000.00 (Rs. Thirty thousand only) in the form of a demand draft/bank guarantee issued by a scheduled commercial bank in favour of Director ARIES, payable at Nainital must be submitted along with the technical bid. This amount will be forfeited if the vendor refuses to accept purchase order or having accepted the purchase order, fails to carry out his obligations mentioned therein. **No interest will be payable on the Bid Security amount.**

Validity Period

The tender should remain valid for a period of at least 90 days from the date of opening of commercial bid.

Technical Bid (TB)

The Technical Bid (TB) should be complete in all respects and contain all information asked for in this document. ***It should not contain any price information. However TB should confirm that all required rates have been quoted in Commercial Bid (CB)***, without showing the actual amounts in the TB.

It is mandatory to submit the technical details in the prescribed pro-forma (Annexure-B) duly filled in, along with the tender . ARIES , at its discretion, may not evaluate a TB in case of non-submission or partial submission of technical details.

The TB must be submitted in an organised and structured manner. No brochures/leaflets etc., should be submitted in loose form.

The TB should comprise of following:

1. Specific Authorisation, if dealer is quoting in the tender
2. Technical Specifications complete with all the columns filled in (Annexure-B).
3. Unpriced version of bill of materials (Annexure-C).
4. Documentation (Product Brochures, leaflets, manuals etc.).
5. Availability of a centralized call centre facility from supplier.
6. Bid security of Rs. 30,000/= (Rs. thirty thousand only) in the form of a demand draft issued by a scheduled commercial bank in favour of Director, ARIES, payable at Nainital.
7. **One year** on site comprehensive warranty.

Commercial BID (CB)

The Commercial Bid (CB) will give all relevant price information and will quote **prices only in Indian Rupees**. The CB should not contradict the TB in any manner. The CB should comprise of Commercial Version of Bill of Material as per Annexure-C. This must contain all price information.

Erasures or Alterations

Technical details must be completely filled up. The corrections or alterations, if any should be authenticated.

Price Composition

The price quoted should be only in Indian rupees and inclusive of following

1. Cost of the item.
2. All taxes, duties and levies.
3. Minimum one year comprehensive on site warranty covering all parts, service, and visits to the concerned offices of ARIES in Uttarakhand, if any. Warranty should be offered by supplier only in original letter head.
4. Transportation and Forwarding charges to respective sites, if applicable.
5. Insurance to cover from transit period till installation.

Prices which are not quoted as above will be summarily rejected.

Total cost of ownership for the items specifically mentioned in the bill of material will be taken for cost comparison.

Price Variations

The commercial Bid shall be opened on 10 Jan. 2012 at 1530hrs at a fixed price basis. No upward revision in the price would be considered on account of subsequent increases in excise tax, sales tax etc. However, if there is any reduction on account of government levies/taxes, during the validity of offer, the same shall be passed on to the ARIES.

Opening of Bids and Evaluation Criteria

Technical Bid will be opened at ARIES. No separate intimation will be given in this regard to the vendors, for deputing their representatives.

Vendors will be evaluated on various parameters details of which are given in the annexure - A, B, C and D.

No Commitment to Accept Lowest or Any Tender

The ARIES shall be under no obligation to accept the lowest or any other tender received in response to this notice and shall be entitled to reject any or all tenders without assigning any reason whatsoever.

Right to Alter Quantities

The ARIES will be free to either reduce or increase the quantity to be purchased on the same terms and conditions. The ARIES reserves the right to alter quantities.

Inspection

As a part of evaluation criteria, the ARIES will inspect the said equipment before placing the purchase order through its staff / consultant for authentication of the various technical parameters being claimed by the vendor. Inspection will be carried out by the ARIES through its staff / consultant at vendor's factory / site or at the ARIES's site. The vendor shall keep ready the hardware items for inspection and inform its readiness in advance. The vendor should provide all assistance including manpower at the time of inspection.

Payment Terms

The terms of payment will be as follows:

1. No advance payment against purchase order.
2. 90% payment will be released after inspection and acceptance of items at ARIES normally within 30 days and 10% after submission of performance Bank Guarantee of 10% of the total amount (including taxes) valid for two months beyond warranty period of else 10% of the amount will be released after two months beyond warranty period.

Liquidated Damages

Notwithstanding the ARIES's right to cancel the order, 0.5% of the order value per week per system would be payable to the ARIES for every week's delay in the execution of this purchase order beyond the specified delivery/installation schedule subject to a maximum of 5% of the value of the systems ordered. ARIES reserves its right to recover these amounts by any mode such as adjusting from any payments to be made by the ARIES to the firm. Part of week will be treated as a week for this purpose.

Order Cancellation

If the vendor fails to deliver the equipment within the stipulated time schedule or the extended date communicated by the ARIES, it will be a breach of contract and will result in forfeiture of bid security money along with cancellation of his tender.

The ARIES reserves its right to cancel the order in the event of delay in delivery / installation / commissioning of the items.

Guarantees

Vendor should guarantee that the items delivered to the ARIES are brand new. The vendor should also guarantee that all the equipment supplied by the vendor is licensed and legally obtained. The equipment should be delivered in proper packed condition & also insuring that all the items supplied are from OEM's which can be checked by ARIES at any point of time from OEM's.

Warranty

The offer must include comprehensive on-site one year warranty from the date of installation and commissioning of the equipment. Warranty should be from supplier only (Letter in this respect should be enclosed in technical bid). Failing which the bank guarantee may be forfeited.

Vendor shall be fully responsible for the manufacturer's warranty in respect of proper design, quality and functioning of all equipment covered by the offer. Vendor must warrant all equipment, against any manufacturing defects during the warranty period. During the warranty period vendor shall maintain & replace all the defective good at the installed site, at no additional charge to the ARIES. Vendor should maintain all necessary spares for equipment for next five years after the warranty period & should inform ARIES in case of obsolescence or any up gradation in the equipment.

Maintenance

Prompt response(maximum within two working days) is highly desired in case of any break down.

Training

Full flaged training of machine equipment operation & maintenance must be provided by certified Service Engineer of supplier to our technical personnel at ARIES site;after installation,at no extra cost.

Annexure – A

(Letter to the ARIES on the vendor's letterhead)

To
The Director
ARIES , Manora Peak
Nainital-263129

Dear Sir,

Sub: Tender **for Aerial Work Platform.**

With reference to the above Tender notice, having examined and understood the instructions, terms and conditions forming part of the Tender , we hereby enclose our Tender for the supply of the equipment as detailed in your above referred Tender . We also submit required information in following format:

Parameter	Vendor's response
Specify name of OEM whose aerial work platform/industrial work platform equipment is offered (enclose Specific authorization letter)	
Year of establishment for the said business in India	

We further confirm that the tender is in conformity with the terms and conditions as mentioned in your above referred letter and enclosures.

We also confirm that the tender shall remain valid for ninety days from the date of the opening.

We also understand that the ARIES is not bound to accept the offer either in part or in full and that the ARIES has right to reject the tender in full or in part without assigning any reasons whatsoever.

We enclose Demand Draft/BG for Rs 30,000/- (Rs. Thirty thousand only) In favour of Director, ARIES and payable at Nainital, towards bid security, details of the same are as under:

1. Demand Draft/BG no. :
2. Date of Demand Draft/BG :
3. Name of Issuing Bank :

Yours faithfully,

Authorised Signatories
(Name & Designation, seal of the firm)

Date:

Technical Specifications of Aerial Work Platform Sr.No.1

Sr. No.	Specification	Vendor's Response
1. 2. 3. 4. 5. 6. 7. 8. 9. 10 11. 12 13. 14. 15. 16. 17.	Mains Voltage (50-60 Hz): 230 V Mains Voltage tolerance: -30 / +15 % Weight : Below 600 Kg. Platform Dimensions : 650-700 X 650-660 X 1000-1200 mm Height(working) :-9.5 met ±0.5 Height(platform) :-7.5met ±0.5 Lift Capacity :-150-160 kgs Safety Indicator Device-As per ISO/NSC standard Manual Valve(In Case of Battery/Electricity failure) Smooth Base for easy movement Standard Base(Foot Print Area) :- (600-800 X 1000-1200) mm Auxiliary Platform lowering feature on both platform & ground controls. Secured loading system. Smooth mast assembly mechanism. Prompt response,in case of any breakdown. Facility of Portability and maneuverability,including easy loading. Environmental Conditions :- A->Temperature :-(-5°c to 35°c) B->RH :- (100%)	

Technical Specifications of Aerial Work Platform Sr. No.2

Sr. No.	Specification	Vendor's Response
1. 2. 3. 4. 5. 6. 7. 8. 9. 10 11. 12 13. 14. 15. 16. 17.	Mains Voltage (50-60 Hz): 230 V Mains Voltage tolerance: -30 / +15 % Weight : Below 600 Kg. Platform Dimensions : 650-700 X 650-660 X 1000-1200 mm Height(working) :-8 met ±0.5 Height(platform) :-6 met ±0.25 Lift Capacity :-150-160 kgs Safety Indicator Device-As per ISO/NSC standard Manual Valve(In Case of Battery/Electricity failure) Smooth Base for easy movement Standard Base(Foot Print Area) :- (600-800) X (1000-1200) mm Auxiliary Platform lowering feature on both platform & ground controls. Secured loading system. Smooth mast assembly mechanism. Prompt response,in case of any breakdown. Facility of Portability and maneuverability,including easy loading. Environmental Conditions :- A->Temperature :-(-5°c to 35°c) B->RH :- (100%)	

ANNEXURE - C

Commercial Offer of Aerial Work Platform Sr.No.1

BILL OF MATERIAL AND PRICE SCHEDULE

I - Items to be considered for total cost of ownership

Sr. No.	Items	Specification / Make	Price
1.	Portable Aerial Work Platform equipment assembly with electrical accessories.		

All accessories should be of Standard Reputed Company make.

Commercial Offer of Aerial Work Platform Sr.No.2

BILL OF MATERIAL AND PRICE SCHEDULE

I - Items to be considered for total cost of ownership

Sr. No.	Items	Specification / Make	Price
1.	Portable Aerial Work Platform equipment assembly with electrical accessories.		

All accessories should be of Standard Reputed Company make.

ANNEXURE - D

Evaluation Criteria

Parameters	Vendor's Response
Specific Authorization	
Security Amount submitted (mentioned details)	
Specific model of equipment & its supporting documents.	
Compliances as mentioned in Technical Specifications of Equipment	
One Year Comprehensive warranty from supplier (enclose certificate)	
Availability of a centralized call centre facility.	
Inspection (Give address of works)	

If any deviation, show separately.

